



THE PREMIER OF THE NORTHWEST TERRITORIES

NOV 2 2 2005

Mr. Randy Broiles
President and CEO
Imperial Oil Resources Ventures Limited
PO BOX 2480, STATION 'M'
CALGARY AB T2P 3M9

grades a konstra Davis Were Strate in . Has San a modern come to the case of

Mr. Bob Reid President Mackenzie Valley Aboriginal Pipeline LP #757, 450 – 1st STREET S.W. CAI GARY AB T2P 5H1

Mr. Henry Sykes
President
ConocoPhillips Canada (North) Ltd.
401 – 9th AVENUE S.W.
CALGARY AB T2P 2H7

Dear Sirs:

Mr. Clive Mather
President and CEO
Shell Canada Ltd.
400 – 4st AVENUE S.W.
CALGARY AB T2P 2H5

Mr. Hal Kvisle President and CEO TransCanada Pipelines Ltd. 450 – 1st STREET S.W. CALGARY AB T2P 5H1

Mackenzie Gas Project Fiscal Assurances

As you know, the Government of the Northwest Territories (GNWT) has been meeting with your representatives to discuss ways the GNWT can increase certainty for your respective companies regarding the development of the Mackenzie Gas Project (MGP) in the Northwest Territories (NWT), as described in your Environmental Impact Statement filed with regulatory authorities.

The opening of the Mackenzie Delta and Valley to development has the potential to provide your companies with economic opportunities for years to come. However, the GNWT recognizes that there are additional risks associated with the initial, capital-intensive investment in a greenfield development such as the MGP.

.../2

The GNWT also recognizes that the development of the Mackenzie Gas Project will provide substantial benefits for the NWT and Canada, providing potential adverse impacts are adequately mitigated. From the outset, including the creation of the Aboriginal Pipeline Group in 2000, the GNWT has been supportive of the MGP and has always taken a cooperative approach with your companies.

In the spirit of this cooperation and in consideration of the size of the investment and the associated risks, the GNWT recognizes the need to promote a stable and secure fiscal environment for the development and ongoing operations of the MGP. It is not the intention of the GNWT to introduce or support any new, targeted tax or royalty changes (post-devolution) that would negatively impact project economics for the MGP.

For the GNWT to follow through on these intentions, there are some unique factors that need to be considered. As you know, for northerners to fully realize the benefits of development, a fair deal on devolution of authority over lands and resources, and a resource revenue sharing agreement, is required between the government of Canada, the GNWT and NWT Aboriginal governments. In the absence of such an agreement, it is important that the GNWT understand the implications of any new arrangements that might be developed between Canada and your companies regarding the fiscal environment for the MGP.

However, based on the premise that information will be shared, and in the interests of offering your companies strong encouragement to proceed to the next phase of the regulatory process for the MGP, the GNWT can confirm its intention to develop the following principles in a memorandum of understanding to be developed over the coming months:

- 1) It is the intention of the GNWT to maintain a post-devolution royalty regime for the three anchor fields of the MGP that would not exceed the royalty burden of the regime as currently defined in the Canadian Petroleum Resources Act.
- 2) It is not the intention of the GNWT to increase property taxes with respect to the MGP's assets disproportionately to property taxes payable on similar properties in other regions of Canada.

3) It is not the intention of the GNWT to impose any other tax or fiscal measure that would have the effect of directly targeting the MGP operations and facilities due to its limited scope of application.

With respect to the filing of corporate income tax, the GNWT is committed to working with you to determine fair and equitable arrangements for the allocation of these taxes by end of June 2006.

With respect to current and future property taxes, the authority may not be directly within the jurisdiction of the GNWT, but we do not believe that your companies should have any concerns. The current fiscal and royalty regime in the NWT is very competitive. It is in the interests of all northern governments to remain competitive and to provide a stable, predictable fiscal environment.

With respect to the property taxes that could be levied on the estimated 3% of the pipeline length that would fall within municipal boundaries, many of our municipalities have a long history of dealing responsibly with industry.

Also, property taxation on public lands outside municipalities has not been a matter for negotiation of Aboriginal self-government agreements and it is not the intention of this Government to change this approach. The need to maintain a coordinated, harmonized tax system across the NWT is a key principle in this Government's approach to negotiating self-government agreements. We also need to recognize that the Government of Canada is a key party to the negotiation of Aboriginal self-government agreements.

The GNWT will endeavor to ensure that future devolution agreements will honour commitments made by Canada with respect to the MGP, provided a collaborative approach that includes the GNWT is taken in arriving at those commitments.

The GNWT is confident that though our cooperative working relationship with your companies, we can provide you with assurances that the GNWT is committed to promoting a stable and predictable fiscal and royalty regime for the MGP. However, any commitments are subject to the plenary legislative authority of the NWT Legislative Assembly.

.../4

To be clear, nothing in this letter should be construed as fettering any discretionary power conferred. In addition nothing in this letter constitutes a legally binding commitment or obligation of the GNWT or confers any right on your companies.

Finally, although it is necessary for this letter to presume the MGP will receive the essential regulatory approvals, nothing in it should be construed as prejudicing the position of the GNWT or fettering the discretion of any official in any regulatory process.

Sincerely,

oseph L. Handley

Floyd K. Roland Minister of Finance